



Leonard David Stone  
*Executive Director*

Thomas Wilkins  
*Resident Conductor*

December 14, 2000

TO WHOM IT MAY CONCERN:

It is truly a pleasure to write this letter of recommendation for the outstanding service that Jim Barnett and his firm, J.A. Barnett Realty Group Inc., provided to The Florida Orchestra for the sale of 730 3<sup>rd</sup> Avenue South in St. Petersburg, Florida. Jim went above and beyond the call of duty in facilitating this sale.

The property was given to the Orchestra as a gift. It was used as a half-way house for recovering alcoholics. The Orchestra was faced with helping the donor evict the tenants before transferring the gift, cleaning up the property, hiring a live-in tenant while the sale was being promoted, and dealing with utilities and other government entities. Jim assisted with every aspect of this sale. He was key in negotiating with ex-tenants and in overseeing the cleaning of the property. He also assisted with a very difficult personnel issue that involved the live-in tenant. I personally could never have handled this transaction without his guidance and assistance. He handles his business with the high ethical standards and excellent communication.

Without reservation I wholeheartedly endorse Jim Barnett and his firm as an outstanding real estate company. I would be delighted to provide further information and can be reached at work (813) 286-1170 or at home (813) 254-0886. Please do not hesitate to contact me.

Sincerely,

Julie E. Swanson, CFRE  
Director of Development

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